

Da Vinci Xi Pricing Options

OPTION #1 PURCHASE

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Da Vinci	\$2,736,080	-	-	-	--	-	-
Service Fee	N/A	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000
Simulator Fee	N/A	\$26,000	\$26,000	\$26,000	\$26,000	\$26,000	\$26,000
Operational Cost (160 cases)	\$250,000	\$250,000	Absorbed by Government				
Research Assistant	\$70,000	\$70,000	-	-	-	-	-
Minor Renovations	\$50,000	-	-	-	-	-	-
TOTAL	\$3,106,080	\$546,000	\$226,000	\$226,000	\$226,000	\$226,000	\$226,000

TOTAL COST OVER 7 YEARS: \$4,782,080

*Service Fee and Simulator Fee apply for the duration of the life span of the da Vinci.

OPTION 2

24-MONTH RENTAL LEADING TO PURCHASE IN YEAR 3

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Da Vinci			\$2,660,800	-	-	-	-
70% reduction	-	-	(\$1,041,600)	-	-	-	-
Monthly Fee	\$62,000 X 12 = \$744,000	\$62,000 X 12 = \$744,000	-	-	-	-	-
Instrumentation	\$75,280	-	-	-	-	-	-
Service Fee	included	included	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000
Simulator Fee	included	included	\$26,000	\$26,000	\$26,000	\$26,000	\$26,000
Operational Cost (160 cases)	\$250,000	\$250,000	Absorbed by Government				
Research Assistant	\$70,000	\$70,000	-	-	-	-	-
Minor Renovations	\$50,000	-	-	-	-	-	-
TOTAL	\$1,189,280	\$1,064,000	\$1,845,200	\$226,000	\$226,000	\$226,000	\$226,000

TOTAL COST OVER 7 YEARS: \$5,002,480

*Service Fee and Simulator Fee apply for the duration of the life span of the da Vinci.

OPTION 3

PAY-PER-USE (Based on number of cases & paid up until 1,820 cases have been completed)

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Cases	160	160	200	250	300	300	300	150
\$/Case (based on a 5% interest rate)	\$2,533	\$2,533	\$2,533	\$2,533	\$2,533	\$2,533	\$2,533	\$2,533
Instrumentation	\$9,682	-	-	-	-	-	-	-
Operational Cost	\$250,000	\$250,000	Absorbed by Government					
Research Assistant	\$70,000	\$70,000	-	-	-	-	-	-
Minor Renovations	\$50,000	-	-	-	-	-	-	-
TOTAL	\$784,962	\$725,280	\$506,600	\$633,250	\$759,900	\$759,900	\$759,900	\$379,950

TOTAL COST OVER 8 YEARS: \$5,309,742

PPU Calculation	
da Vinci Xi	\$ 2,712,598
+ Service x6	\$ 1,356,000
+ Interest	\$542,000
Total Cost	\$4,610,598
÷ Target	1,820
PPU fee	\$2,533

*Service Fee and Simulator Fee apply for the duration of the life span of the da Vinci.

*\$13,800 freight fee was waived