



**Lakeshore General Hospital Foundation
Board of Directors Meeting
November 20th, 2024 @ 5:00 p.m.
Zoom**

Members Present:

Mr. David Cescon	Dr. Fadi Aris	Mr. Éric Desbiens
Mr. Dave Jennings	Mr. Eyal Artzy	Mr. Phil Mancini
Mr. Philippe Jordan	Mr. Paul Broccolini (arrived at 5:30 pm)	Dr. Gerry Polyhronopoulos (left at 6:25 pm)
Ms. Nathalie Kamel, Ex-Officio	Ms. Sharon Beaumont (arrived at 5:30 pm)	Ms. Delia So
	Mr. Kevin Campbell	Mr. Patrick Vena

Absent:

Dr. Tomas Kaufman
Ms. Isabelle Desharnais
Ms. Nadia Malik
Mrs. Renée Yardley

Special Guest: Mr. Dan Gabay, Chief Executive Officer of the CIUSSS West Island

Minutes by: Ms. Maggie Costa

Quorum was met (David Cescon)

Meeting called to order at 5:05 p.m. by Mr. David Cescon.

Approval of Agenda

- **Motion:** To approve the agenda for the meeting set by **Mr. Philippe Jordan**
- **Second:** Motion seconded by **Ms. Delia So**
- **Vote:** All in favour, motion unanimously carried.
- **Resolved:** Agenda for the evening's meeting approved.

Approval of Minutes:

- **Motion:** To approve minutes from the **August 21st, 2024**, Board of Directors' meeting set by **Mr. Phil Mancini**
- **Second:** Motion seconded by **Mr. Dave Jennings**
- **Resolved:** Minutes from **August 21st, 2024**, approved without modifications.

Nominating Committee Update: New Potential Board Member: Mr. Mike Vivier

Mr. Jennings shared that the Nominating Committee would like to nominate Mr. Vivier as a Board member.

Mr. Jennings shared that Mr. Vivier is the President of Sales at Vivier Pharma. Mr. Vivier has a passion for philanthropy and has a close connection with the Lakeshore Hospital. Mr. Vivier has also been involved with the Foundation's events by donating gift in kind and attending events. Mr. Jennings voiced that Mr. Vivier understands that the role is centered around fundraising for the Foundation. Mr. Vivier has many connections that can possibly create relationships within the Foundation. Mr. Jennings voiced that the Nominating Committee strongly recommends Mr. Vivier to be a part of the Board of Directors.

Mr. Mancini also shared that Mr. Vivier would be a great addition to the Board of Directors.

Mr. Cescon also shared that Mr. Vivier voiced to him directly that he is very interested in becoming a Board member and wants to make a difference and help grow the Lakeshore.

Approval of Mr. Mike Vivier:

- **Motion:** To approve Mr. Mike Vivier set by **Mr. Dave Jennings**
- **Second:** Motion seconded by **Mr. Phil Mancini**
- **Vote:** All in favour, motion unanimously carried.
- **Resolved:** Mr. Mike Vivier as a Director of the Lakeshore General Hospital Foundation Board of Directors.

ACTION: Mr. Cescon, Mr. Jennings and Ms. Kamel to let Mr. Vivier know that he is now a part of the Lakeshore Foundation Board of Directors.

Mr. Vivier's first meeting a Board Member will be February 19th, 2025

Investment Committee Update

Mr. Jennings shared the Bank and Investment Statement. There are two GIC's that will be maturing, which will be moved to the RBC PH&N investment policy. Mr. Jennings shared that they will be meeting with RBC PH&N to discuss alternative investment practices that they would be recommending. Mr. Jennings emphasised that the overall investment plan is being executed nicely.

Question: Mr. Cescon: Are we looking at about \$9 million being invested with RBC PH&N in January 2025?

Answer: Mr. Jennings: It will happen by late February 2025, with another \$4 million (maybe more) by the end of 2025.

Upcoming Projects

Digital Transformation projects, presented by Mr. Dan Gabay

Ms. Kamel reminded the Board that this was presented at the last Board meeting. There was a change in the amount that was requested which is now \$710,000. This amount includes the Electronic Medical Record as well as the Endoscopy platform.

Mr. Gabay shared that the OACIS platform will be going live in a few weeks. This platform is only a viewer software, which needs to be integrated with the Electronic Medical Records platform so that the patient's charts are also available. The Endoscopy System will assist in uploading digital images to the platform.

Mr. Gabay shared the benefits of having this software available for both the hospital, but also the patient. The patient can have access to this portal and view their results. As well as:

- Seamless electronic prescriptions sent directly to pharmacies;
- Electronic order entry (lab or imaging) from clinics;
- Ability to conduct virtual consultations;
- Instant electronic appointment notifications;
- Online bookings with handy reminders for confirmation or cancellation;
- Secure messaging and record sharing for peace of mind.

Mr. Gabay shared that the initial fee is \$80,000 with a recurring fee of \$160,000/year for three years, equalling \$560,000. The initial fee includes 160 licenses.

The Endoscopy System will optimize exams while improving access to this procedure and reducing waiting lists, as well as:

- Efficient planning and scheduling that reduce waiting times for procedures and increase the number of cases handled;
- Improved diagnostic accuracy with better detection of abnormalities;
- Tailored treatment plans and continuous monitoring of patient data post-procedure;
- Seamless automated reminders for follow-up appointments;
- Innovative telemedicine capabilities and remote access to endoscopy data allow patients to receive specialized consultations.

Mr. Gabay shared that the initial fee is \$90,000 with a recurring fee of \$20,000/year for three years, equalling \$150,000.

Mr. Gabay concluded with a total ask of \$710,000.

Mr. Gabay emphasised that the Digital Transformation systems will be implemented at the Lakeshore and 3 other hospitals in the next 12 months. Mr. Gabay noted that this would not only empower patients, it will also attract and retain top talent. It will also prepare the Lakeshore for the future and assist in expanding the ambulatory services. We would be the first in the province to have an integrated chart for our medical and clinical staff and we would become competitive to be chosen early on for an EPIC system deployment in 5 to 8 years. Mr. Gabay shared that the government will not fund this project because money has been allocated elsewhere.

Question: Dr. Polyrionopoulos: Is this the same endoscopy system that is being used at the Brunswick clinic?

Answer: Mr. Gabay: It is probably the same.

Question: Dr. Aris: Will outside clinics have access, since there are only 160 licenses available as well as an order of entry attached to it?

Answer: Mr. Gabay: Yes. Funding that was received from the government was allocated to the CLSC's and the GMFs', as mentioned we did not get funding for the hospitals.

Question: Ms. So: Why is the initial pricing so much less than the year to year cost.

Answer: Mr. Gabay: There will be hardware and deployment cost at the onset. The rest is all license-based cost.

Question: Ms. So: What about the administration, are they not a part of the pricing scheme?

Answer: Mr. Gabay: We are absorbing that cost.

Question: Ms. So: Everyone who uses it needs a license?

Answer: Mr. Gabay: Yes.

Question: Ms. So: What about pharmacy?

Answer: Mr. Gabay: It will be absorbed in the operational cost from the hospital. But normally they will be pulling data from OASIS only.

Question: Dr. Aris: What if the government sees that we are too advanced in the coming years, and decides to allocate EPIC to other hospitals that need it more.

Answer: Mr. Gabay: The Lakeshore is already very behind compared to all other hospitals.

Based on the potential of having this project funded by the Trottier's, a discussion was had by the Board. Ms. Kamel emphasised that the Board is to vote on this project independently of donor funding. After year 3, the hospital will be absorbing the cost.

Approval of the Digital Transformation project \$710,000:

- **Motion:** To approve **Digital Transformation project** set by Mr. Eyal Artzy
- **Second:** Motion seconded by Mr. Éric Desbiens
- **Vote:** All in favour, motion unanimously carried.
- **Resolved:** **Digital Transformation project** approved by the Board of Directors.

ACTION: Ms. Kamel to update the Board of Directors on the Trottier decision.

Following the Board meeting, the Trottier Family Foundation is fully funding the Digital Transformation Project.

Massage Therapy – Oncology Department \$39,020.52

Ms. Kamel shared that this is a renewal of the Massage Therapist contract that the Foundation has been paying.

Question: Mr. Jennings: What is the long-term plan?

Answer: Ms. Kamel: This will be an annual request. The government will not support these types of therapeutic contracts.

Approval of the Massage Therapy \$39,020.52:

- **Motion:** Mr. Cescon – requested the show of hands on support for the **Massage Therapy**.
- **Resolved:** Unanimously approved the **Massage Therapy** by the Board of Directors.

Nephrology Department \$3000:

Ms. Kamel shared that this request is to hire a Recreation Therapist (RT) to complete a needs assessment. The purpose of the assessment is to inquire if there is a need for a therapeutic recreation program in the Nephrology department. The request is a consultation fee to evaluate the needs of dialysis patients.

Ms. Kamel shared that in the Dialysis department patients come around 3 times per week and stay for about 4 hours.

Approval of the Nephrology Department \$3000:

- **Motion:** To approve **Nephrology Department** set by Mr. Dave Jennings
- **Second:** Motion seconded by Dr. Aris
- **Vote:** All in favour, motion unanimously carried.
- **Resolved:** **Nephrology Department** approved by the Board of Directors.

16 Postoperative orthopedic chairs - Surgical department \$68,674.00:

Ms. Kamel shared that this request is to purchase 16 chairs for post-op orthopedic patients, mainly patients who underwent hip surgery. The padded seating and the reclining options make the sitting position more tolerable for this type of clientele. At the moment there are only 4 chairs in the department. Adding more chairs would mean every room would have this chair available for the patients.

Questions: Mr. Campbell: Are the remaining chairs in good condition? Should we order more?

Answer: Ms. Kamel: The 4 that are there now are in very good condition.

Approval of the 16 Postoperative orthopedic chairs

- **Motion:** Mr. Cescon – requested the show of hands on support for the **16 Postoperative orthopedic chairs**.
- **Resolved:** Unanimously approved the **16 Postoperative orthopedic chairs** by the Board of Directors

Santé Québec

Mr. Cescon shared that him and Ms. Kamel had a conversation with Mr. Gabay and he had mentioned that the funds from the government are now frozen.

Ms. Kamel shared that Santé Québec has paused all projects, because the government is in a deficit of 1.5 billion for operations and 4 billion for infrastructure. The biggest concern for the Ministry of Health right now is their credit rating and their ability to borrow. Because of this, the 4 east psychiatry department renovations are also on hold. Ms. Kamel shared that all renovations and hiring have been put on hold. Ms. Kamel emphasised that during the visit in January with Santé Quebec, we will enforce the importance of the projects at the Lakeshore. At the moment, there are no updates on the new emergency project. Ms. Kamel voiced that we are now just waiting on what are the next steps. Ms. Kamel emphasised that the new emergency department will happen, just not in the timeline that we were visualizing. It will most likely be delayed by a year.

Mr. Cescon emphasised that we should continue to raise money for the emergency department.

Mr. Artzy also emphasised the importance of the Foundation to continue to raise money for all future projects that we know will make a difference in the hospital.

Following the Board meeting, Santé Québec canceled their meeting at the Lakeshore.

Q2 Financials

Mr. Jordan commented that the Foundation is doing well compared to last year's budget. The revenue associated to events is also doing very well.

Ms. Kamel shared that in the future the general donations will probably decline, but the designated funds will increase. Donors are putting more towards designated funds because they want to see results. Because of the potential postal strike, there will be a decline in donations via our mailings.

Following the Board meeting, Canada Post was on strike from November 15, 2024 – December 17, 2024

Overall expenses are in line with the budget. Surplus net before grants to the hospital is also very healthy. Ms. Kamel shared that we will be paying out close to \$3,000,000 in commitments in this calendar year, 2024/2025. This includes \$1,000,000 to the GMF and \$500,000 for the emergency department. Ms. Kamel emphasised that we are always pushing to get the projects that have been approved moving forward.

Mr. Jordan shared that they will be cashing in a few GIC's in order to fund these commitments.

Events: RESULTS

Ms. Kamel shared the results from the 2021, 2022 and 2023 event in order to compare the positive growth that the Foundation is seeing. Ms. Kamel shared there is a decline in the Dragon Boat event, but we have a strategy in place to increase participation for the Dragon Boat. As this event is very low in expenses, this would be a good event to keep on our calendar and try to make it grow.

Ms. Kamel emphasised that we should all be very proud of the results below, especially comparing to other years. We hope to continue to grow even more.

- 40 Westt – raised \$128,330 for the Simulation Mannequin
- Dragon Boat – raised \$66,193 to support the Oncology Clinic
- Golf – raised \$500,125 for the Surgery department
- Ball – raised \$1,040,090 for the Surgery department

Mrs. So would like to know the profitability for each event.

ACTION: Ms. Kamel to add that to the next Board of Directors meeting.

Upcoming Events:

Walkathon

Ms. Kamel shared that this event was launched during COVID, so that we can bring the community together. Ms. Kamel shared that this event is not bringing in the revenue or participation that is needed to continue with it and is recommending that we retire the event.

The Board was unanimous in retiring the Walkathon.

Gift Wrapping - December 1st – 24th, 2024

Ms. Kamel shared that the gift wrapping will take place at Fairview between December 1st and 24th. There will be about 300 volunteers needed to make this event a success. At this point, we have 90% of the volunteers needed. There are a few spots left, but most have been filled up. Virgin Radio will be onsite on one of the days in December to help promote us. We are also looking at adding a matching program.

Following the Board meeting, the gift-wrapping event was able to raise \$26,119.10

40 Westt – Wednesday, May 14th

Ms. Kamel shared that we are still in discussions to finalize a date.

Following the Board meeting, the date chosen was Wednesday, May 14th.

Golf – Thursday, September 11th, 2025

Ms. Kamel shared that the date has already been solidified at Elm Ridge Country Club.

Dragon Boat – Saturday, August 23rd

Ball

Ms. Kamel shared that we are still waiting to get confirmation if either the 18th or the 25th would work for Windsor Station.

Following the Board meeting, the date chosen was Saturday, October 25th.

Important Updates:

Lakeshore Chapel – memorial wall

Ms. Kamel shared that the chapel has a memorial wall which received a new look. As this wall is considered a donor wall, we will be adding the names of those in memorial. In early 2025, we will be organizing a small ceremony to launch the new look and invite the families to visit.

Eric T. Webster Foundation

Ms. Kamel shared that Mr. Cescon and herself meet with Mr. Ferguson to request funding of \$1,000,000 to go towards the general surgical robot. We are awaiting the official confirmation.

Following the Board meeting, The Eric T. Webster Foundation agreed to commit \$1,000,000 towards this project.

Colin J. Adair Foundation

Ms. Kamel shared that in 2022 the Colin J. Adair Foundation committed to \$500,000 over 5 years. They have recently committed another \$50,000, making the commitment a total of \$150,000 for the following two years.

Proposed Board meetings for 2025

Ms. Kamel shared the dates with the Board and invitation to the Board Meet & Greet at La Maison Verte.

Following the Board meeting, all dates have been sent as calendar invites.

Succession Plan

Mr. Cescon shared that he will be stepping down as Chairman on the 12th of December and Mr. Jennings will be stepping in a Chairman.

Mr. Jennings shared that Mr. Jordan will stay as Treasurer/Secretary and will start the new Executive with two Vice Chairs, Mr. Artzy and Mr. Broccolini. Mr. Jennings shared that Mr. Cescon will stay on the Board as a Director.

Adjournment Meeting adjourned at 7:00 p.m. by Mr. David Cescon